

SALARY NEGOTIATION INSIDER TIPS!

1

RESEARCH THE JOB AND INDUSTRY

Approach the negotiation stage full of knowledge! It's not a time to come in blindly or wing it.

2

DON'T ASK FOR A SALARY RANGE

Many people want to ask this question in a phone interview. To keep the upper hand, be patient.

3

DON'T GIVE A SALARY RANGE

Are you really worth just a \$5k range? Or \$10k range? That's awkward. Share.....your.....value....and....worth.

4

NEGOTIATE MORE THAN THE SALARY

Sometimes, companies are unable to budge on a base salary. Look at benefits, bonuses, vacation, etc too!

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